



Working Together

GRUPE
ΔESP
GROUP

AESP Group PARTNERSHIP PROGRAM

At a Glance



WHO IS AESP GROUP?

Founded in 2002, AESP inc. specializes in custom fabrication of metal parts and is distinguished by its diversity of products and value added services. Whether through metal fabrication of all kinds, through our autonomous lighting solutions or our support services for innovation, we provide our customers a full range of services. From initial prototyping to high volume production, we ensure at all times to prioritize quality and service, while meeting deadlines.

CHANNEL DEDICATION

AESP's value proposition for Renewable Energy solution providers is simple. AESP's products are innovative yet easy to learn, easy to set up and practically maintenance free. You will spend less time and money managing each customer, resulting in higher profit service contracts.

AESP PARTNERSHIP PROGRAM

The AESP Partnership Program is designed to provide channel partners with everything they need to succeed with AESP. There are four levels of partnership.

PARTNERSHIP LEVELS



BENEFITS

Pricing incentive: 0%
AESP Partner Locator
Technical Support
Case Studies

Installation Support

Pricing incentive: 10%
Secured Territory
Co-Marketing Program
Preferential Tech
Support

Sales Volume
Requirement

Pricing incentive: 15%
Secured Territory
Co-Marketing Program
Preferential Tech
Support

Sales Volume
Requirement
Priority Lead Referrals
Sales Priority Channel
Developer License

Pricing incentive: 18%
Secured Territory
Co-Marketing Program
Preferential Tech
Support

Sales Volume
Requirement
Priority Lead Referrals
Sales Priority Channel
Developer License
Manufacturing License

AESP AUTONOMOUS SOLUTION

